

"Letter to Group Leaders"

Once
Upon
A
Time . . .



Solomon's Castle

4533 Solomon Rd.

Ona, Florida

33865

Dear Group Leader,

We would like to thank you in advance for your work involved with putting a group tour together, you have taken on the responsibility of pleasing each and every member of your group, which we recognize is not always an easy task. For our part we will make every effort to simplify our process and accommodate your folks, we want every one to have an enjoyable and memorable experience at Solomon's Castle! Please, remind your group to enjoy our nature walk and gift shops.

Listed below are the criteria to qualify for Group Rates. The prices listed include your entire visit,...a humorous guided tour of Solomon's Castle, and a delightful inclusive meal at the Boat in the Moat Restaurant.

- ✦ A group consists of **20 or more**.
- ✦ **Reserve date and time** on our calendar. We have two time slots:
 - Morning Group Slot - 9:45am - lunch at 11:00
 - Afternoon Group Slot - 2:00pm -late lunch or early dinner, (tour first or eat first, your choice)

The Morning Group Slot of 9:45 is a little earlier than the general public tours. This allows your group to have an 'appointment' for their tour. It also seats them in the restaurant for lunch by 11:00, (much later than 11:00 and we can not always guarantee 'on demand' seating).

The Afternoon Group Slot of 2:00 pm is a bit after our mid-day rush again, allowing for less wait times and more seating availability. This Slot allows you the choice of your group eating first and touring after = late lunch OR touring first and eating after = early dinner. No we Will Not be Rushing you out at 4:00pm. Four pm is the time we close to the general public, not groups. As a matter of fact we can even tailor an evening meal for you!

We try to maintain this schedule, however if groups arrive late, we just have to work everyone through to the best of our ability. Groups are still more than welcome from 10:00 - 2:00 and will be worked in with the general public on a first come first serve basis. You will still need to follow the group criteria. We will do our best to seat your guests together and as quickly as possible, please ask your guests for a little extra patience during these times and remind them... "Hey, relax, this is a day out, what's your hurry!"
- ✦ **Choose one price** for your entire group. Meals within one price range are of equal value, portions are generous and we have tried to balance selections so there is 'something for every one'. All costs associated with your tour & meal; entrée, accompanying sides, beverage, dessert, tax and gratuity are included. Beverage choices are Coke, Diet Coke, Sprite, Coffee, & Tea. Dessert is chef's choice, but typically is Homemade Banana Pudding - a BIG hit!
- ✦ **Pre-order.** We need to have a count of entrée selections, only the entrées. Example 6-tacos, 8 pot pies, 2 turkey & bacon, 14 chefs, etc. We suggest, while your guests sign up and/or pay you for their trip, is also a good time to let them select their entrée from a master list. Compile this information from the master list and call in your pre-order 2-3 days ahead.
- ✦ Each guest must have an **entrée card**. From your master list please, make a simple card for your guests to lay on the table in front of them with just their entrée choice written. Entrée cards serve many purposes. They ensure the guests won't forget a choice they may have made weeks in advance. The card also, acts as a prompt for our waitress to ask appropriate questions; dressing choice if the guest ordered a salad, side dish if the guest ordered a sandwich, etc. Entrée cards are essential to our professionalism, and allow for smooth service of your guests. It is a good idea to hand out entrée cards out on the bus or for carpoolers, in the parking lot.
- ✦ Pay with **one transaction** for entire group, cash, personal or business check are acceptable. Sorry, we do not accept credit cards or debit cards.
- ✦ Included is a **confirmation**, please fill in your information and return by mail or fax. Your date is not confirmed until you and we have signed and returned your confirmation.

"Group Rate Pricing"

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We pride ourselves in serving homemade, nutritional meals & providing your guests with a memorable, humorous and relaxing experience.

Listed below are our most popular packages for you to choose from.

Please read "Letter to Group Leaders" in its entirety to assist you with organizing your visit.

KNIGHTS ROUND TABLE SELECTION

\$50.00

SOFT SUBS 6"

Ham & Cheese
or
Turkey & Bacon
Soft Italian Bread
With Chips and a Choice of
Fruit Salad, Potato Salad or
Homemade Baked Beans

SALAD PLATTERS

Taco Salad
Chef Salad
Tuna Salad

Fresh & Large

HOT FOODS

Blue Ribbon Chili
Cheese & Onions on the Side

Homemade
Chicken Pot Pie

Both served with
a Garden Salad

From our menu this package:

Tour, Meal, Beverage, Dessert, Tax & Gratuity is a \$60.00 Value. Your savings is \$10.00

QUEEN'S WISHES

\$53.00

HOMEMADE MEAT LOAF

Mashed Potatoes,
Green Beans
Bread & Butter

TENDER BREAST OF CHICKEN

Yellow Rice
Green Beans
Bread & Butter

From our menu this package:

Tour, Meal, Beverage, Dessert, Tax & Gratuity is a \$63.50 Value. Your savings is \$10.50

CASTLE TOUR

\$30.00

ENCORE TOUR +\$6.00

TRADITIONAL CASTLE TOUR

Your Group Members Tour
as a Group an Receive Discount

HOWARD'S ENCORE TOUR

This Gallery Represents the
Last 10 Years of Howard's Work

Substitutions will be made at our discretion based on availability.

Dean Or Alane

www.solomonscastle.com

Phone (863) 494-6077

"Confirmation"

*Please Fill In Blanks

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Please reserve for my group _____ (group name)

We will be bringing approximately _____ people

Our leader's name is _____

And their phone numbers are _____

Cell _____ Email _____

Date _____

Morning Time 9:45AM ☐

Afternoon Time 2:00PM ☐

We have chosen:

- | | |
|--|---|
| <input type="checkbox"/> Knight's Round Table \$50.00 + | <input type="checkbox"/> Howard's Encore Gallery + \$7.00 |
| <input type="checkbox"/> Queen's Wishes \$53.00 + | <input type="checkbox"/> Howard's Encore Gallery + \$7.00 |
| <input type="checkbox"/> Castle Tour Only \$30.00 | <input type="checkbox"/> Howard's Encore Gallery + \$7.00 |
| <input type="checkbox"/> Individual Lunch Allow Your Group to Order from Regular Menu (Responsible for their own Lunch Bill) | |
| <input type="checkbox"/> Children's Group \$18.00 | |

When signed by both the group leader & Solomon's Castle, this letter serves as a confirmation for your visit.

We have read the 'Letter to Group Leader's'. We understand and agree to the criteria as it is listed.

Group leader

Date

Solomon's Castle

Date

Group Rates do not require a deposit. However, we do request if for some reason you must cancel, please give us the courtesy of notifying us at your earliest convenience.

Thank you!

Dean Or Alane

www.solomonscastle.com

Phone (863) 494-6077

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